

WHAT IS LAID-IN OR COST PLUS?

LAID-IN is Southland Propane's total cost to receive the propane from Los Angeles refineries to the storage tanks.

What's this mean to you?

Let's say for example you are LAID-IN + .50 and Southland's LAID-IN cost is \$1.00 + .50 cents = your cost \$1.50 per gallon of propane.

You'll see this as LAID-IN + .50

The benefits of being on LAID-IN are: If your business uses propane, generally the cost of propane is much higher in the winter months because of supply and demand. Most propane companies will have prices adjusted for winter months when propane costs are high. When summer months arrive, propane cost decline and companies do not see any benefits to the price decrease. This is known as price holding. By being on LAID-IN, Southland Propane can maintain its profit margin and save our customers money year around.

Being on LAID-IN, you'll notice the price will increase and decrease sometimes weekly. Generally, in the winter months, prices will increase and summer month's prices will decrease. If you are interested in knowing why, feel free to see what influences the price of propane by clicking on:

[What Consumers Should Know About Propane.](#)

If you have any questions, please call: 909-261-8857.